



Фондација  
**ПСМ**  
**YES**  
 FOUNDATION

# YES NEWSLETTER

- creating the future for the youth in Macedonia

September 2007

Issue 4

## Highlights:

- Official opening of the YES Incubator
- The three new tenants in the YES Incubator

### Address:

**YES Foundation**  
**Arhimedova bb**  
**1000 Skopje**

### Contact:

**Tel: +389(0)2 3103 660**  
**Fax: +389(0)2 3103 670**

### Web page:

**www.yesincubator.org.mk**



Supported by the  
 Government of Norway, in  
 close cooperation with the  
 Government of Macedonia.

## Official opening of the YES Incubator

Dear readers,

We hope you all had marvelous holidays and you are all back to work so we could inform you about the latest news in the YES Incubator in Skopje. We are happy to announce that at the end of September, 27th at 9 AM, the official opening of the YES Incubator is going to happen. We are going to present ourselves, our first tenants and our donors (SINTEF and FOSIM)

which helped this story to run smoothly and successfully thus contributing to development of the entrepreneurial spirit among the youth in Macedonia.

In addition, we are proudly announcing that we have reached the number of five tenants after three months of functioning of the Incubator and we are giving our best to support and help these com-

panies to build their own success stories and successfully compete on the local and the global market. In the previous newsletter, we presented the first two tenants and in this one we are presenting the other three of them, Adjust, Innovation and Malina Net.

We are inviting all of you on the official opening so we could all together celebrate the start of this venture that will help the youth to achieve their dreams!

YES Foundation Team  
[www.yesincubator.org.mk](http://www.yesincubator.org.mk)

## The three new tenants in the YES Incubator

### ADJUST

*Design of digital VLSI (Very Large Scale of Integration) Integrated Circuits*



ADJUST is an advanced hi-tech company which offers various kinds of services in the area of digital VLSI (Very Large Scale of Integration) Integrated Circuits design. The ultimate goal is establishing relations with recognized companies thus starting the innovative business and gaining experience, references and credibility. Also, the Adjust team is considering the possibilities for cooperation in the form of outsourcing for other companies, part of greater design teams or standalone workers to offer design of entire systems on chip or parts of them.

*The official opening  
 of the Incubator - on  
 the 27th of September,  
 9 AM*

### MALINA NET

*Free/Open Source Software consulting company that provides inventive ICT solutions*



Free/Open Source Software (FOSS) information systems that will induce in-house development of software is the mission and vision of Malina Net. The focus of the deployment will be towards the local Macedonian small to medium business market, but as we evolve the solutions we develop will address global niche markets.

The team behind this project is consisted of people with hands-on experience in deployment, development, consulting and support of information systems based on FOSS and open standards.

Malina Net will add value to the market by

- \* Providing cost-effective secure solutions,
- \* Delivering quality support and training, enabling true corporate use of FOSS
- \* Development of the Application Service Provider model
- \* Local FOSS development and localization.
- \* Consolidation, virtualization and migration of the ICT systems
- \* Research and development of innovative applications
- \* Active participant in the development of the Macedonian information society

### INNOVATION

*Training center and design of Enterprise Resource Planning Software Solutions for Small and Medium Size Companies*

Innovation is a new ICT company on the market with an ultimate goal - development of highly adaptable, configurable and easily expandable software system that will enable companies easily to document and automate their internal processes. The main target will be the small and medium size companies from the local and the global market.



Following the world wide trends to actively participate in a society based on a knowledge, Innovation diversifies its activities in building training center for young people (students, potential employees) in which they will obtain the essential ICT skills and knowledge needed for the new knowledge based economy.