



Фондација  
**ПСМ**  
**YES**  
FOUNDATION

# YES NEWSLETTER

- creating the future for the youth in Macedonia

December 2007

Issue 7

## Highlights:

- Merry Christmas and Happy New Year!!!
- Presentations at the Institute for Informatics and FEIT
- Infokom
- New tenants in the Incubator: Prezent and Global Net
- Presentation at the Macedonian Chamber of Commerce

### Address:

**YES Foundation**  
Arhimedova bb  
1000 Skopje

### Contact:

**Tel: +389(0)2 3103 660**

**Fax: +389(0)2 3103 670**

### Web page:

**www.yesincubator.org.mk**



Supported by the  
Government of Norway, in  
close cooperation with the  
Government of Macedonia.

## Merry Christmas and Happy New Year!!!

Dear readers,

We wish you Merry Christmas and prosperous New Year! May it brings promises of new dreams to fulfill, new goals to reach and new joys to discover!

As the Christmas and the New Year spirit is spread all around, we want to just send you the last updates from Skopje and the YES Incubator for 2007.

December, the last month of this year was pretty rush for the YES

staff. We have two new tenants, Present and Global Net, a lot of presentations such as at the Institute for Informatics and FEIT, USAID and MASIT.

Nevertheless, on the 25th of December, we gather all our partners, donor organizations and tenant companies and celebrate the successful running of the Incubator, the end of 2007 and the coming of the new 2008 with a wishes that we will have even more successful New Year with a lot of young entre-

preneurs that will choose the YES Incubator in order to realize their business ideas and wishes.

*Sincerely,*

*YES Foundation team*



## Presentations at the Institute for Informatics and FEIT



On 17<sup>th</sup> and 19<sup>th</sup> of December, the YES Incubator and the Business Start-Up Center ([www.bsc.ukim.edu.mk](http://www.bsc.ukim.edu.mk)) had presentations and stands in the halls of the Faculty for Electrical Engineering ([www.feit.ukim.edu.mk](http://www.feit.ukim.edu.mk)) and the Institute for Informatics ([www.ii.edu.mk](http://www.ii.edu.mk)). The students and the professors were informed about the activities of these two centers for supporting

the entrepreneurship as well as the benefits that the students would have when starting own businesses. The result was extremely positive an a lot of students were interested in these two organizations and the process for applying and using their services. Similar presentations and promotional events will be held in the future at the relevant faculties from the ICT and Business Administration areas.

## Infokom



Starting from 28<sup>th</sup> until 30<sup>th</sup> of November Infokom Fair was held that presented the IT and

the Financial sector of Macedonia. The YES Incubator along with the tenant companies has a stand that presented both, the Incubator and its services and the new emerging IT companies to the IT and the Financial business community in the country.

## New tenants in the Incubator: Prezent and Global Net



Goran Dimitrovski and  
Zivko Kostovski

consultancy .

### Prezent

PREZENT COM MK deliver solutions that directly leads to increase of incomes and decrease of expenses. For the first time, PREZENT COM MK offers fully-compliant service for significant increase of business performance of its clients such as: complete solutions for E-office for SMEs, web hosting and web design and IT

### Global Net



Nenad Fidanovski

The company Global Net is established by Nenad Fidanovski for the purpose of offering IT solutions to the SMEs including: web design and web hosting, specialized software for invoices, exchange offices, travel agencies and forwarding agencies. Additionally, the company is involved in offering services for cheap international calls such as VOIP and Skype telephony.

## Presentation at the Macedonian Chamber of Commerce

On the 26th of December, the Macedonian Chamber of Commerce, British Embassy and The Agency for promoting the Entrepreneurship organized the conference "The importance of ITC in enhancing the competitiveness of the SMEs". The YES Foundation took part at this conference as guest speaker thus elaborating the importance of the YES Incubator in strengthening the competitiveness of the companies and enhancing the ICT companies in Macedonia by providing help and support in their development.